

COOS BAY/NORTH BEND VISITOR AND CONVENTION BUREAU BUDGET 2022-2023
Dept 420 - VCB / Dept 450 - Coos Bay Visitor Info Center / Dept 475 - North Bend Visitor Info Center

RESOURCES

| <u>Actual</u> <u>2019-2020</u> | <u>Actual</u> <u>2020-2021</u> | <u>Adopted</u> <u>2021-2022</u> | <u>Account No.</u> | | <u>Proposed</u> <u>2022-2023</u> | <u>Approved</u> <u>2022-2023</u> | <u>Adopted</u> <u>2022-2023</u> |
|-----------------------------------|-----------------------------------|------------------------------------|--------------------|--|-------------------------------------|-------------------------------------|------------------------------------|
| 401,399 | 285,797 | 381,543 | 33-000-300-0100 | CARRYOVER BALANCE | 225,000 | 225,000 | 225,000 |
| 401,399 | 285,797 | 381,543 | | | 225,000 | 225,000 | 225,000 |
| | | | | TRANSIENT LODGING TAXES | | | |
| 346,797 | 431,492 | 380,000 | 33-000-310-0100 | Transient Tax - Coos Bay | 460,000 | 460,000 | 460,000 |
| 103,505 | 135,626 | 112,000 | 33-000-310-0800 | Transient Tax - North Bend | 174,000 | 174,000 | 174,000 |
| 126,148 | 190,150 | 194,965 | 33-000-310-0900 | Transient Tax - Coquille Tribe | 235,000 | 235,000 | 235,000 |
| 576,450 | 757,268 | 686,965 | | Total Transient Lodging Taxes | 869,000 | 869,000 | 869,000 |
| | | | | USE OF MONEY AND PROPERTY | | | |
| 6,494 | 1,983 | 5,000 | 33-000-350-0100 | Interest | 1,500 | 1,500 | 1,500 |
| 6,494 | 1,983 | 5,000 | | Total Use of Money and Property | 1,500 | 1,500 | 1,500 |
| | | | | OTHER INCOME - VCB DEPARTMENT | | | |
| 5,580 | 5,781 | 500 | 33-000-380-0100 | Miscellaneous | 500 | 500 | 500 |
| 9,423 | 132 | 500 | 33-000-380-0400 | Reimbursements | 2,000 | 2,000 | 2,000 |
| 11,501 | 0 | 1,000 | 33-000-380-0900 | Grants, Contributions & Gifts | 1,000 | 1,000 | 1,000 |
| 26,504 | 5,913 | 2,000 | | Total Other Income - VCB Department | 3,500 | 3,500 | 3,500 |
| | | | | OTHER INCOME - VIC DEPARTMENTS | | | |
| 108 | 211 | 100 | 33-000-380-2000 | CB VIC Miscellaneous Revenue | 100 | 100 | 100 |
| 6,180 | 9,355 | 9,000 | 33-000-380-2100 | CB VIC Park Tickets | 11,000 | 11,000 | 11,000 |
| 6,877 | 13,242 | 10,000 | 33-000-380-2200 | CB VIC Merchandise | 20,000 | 20,000 | 20,000 |
| 85,815 | 106,280 | 90,000 | 33-000-380-2300 | CB VIC Mgmt Fee (TLT) | 95,800 | 95,800 | 95,800 |
| 0 | 142 | 0 | 33-000-380-2400 | VIC Donation/Tips (volunteers) | 300 | 300 | 300 |
| 0 | 0 | 100 | 33-000-380-3000 | NB VIC Miscellaneous Revenue | 0 | 0 | 0 |
| 0 | 0 | 4,750 | 33-000-380-3100 | NB VIC Park Tickets | 0 | 0 | 0 |
| 0 | 0 | 3,000 | 33-000-380-3200 | NB VIC Merchandise | 0 | 0 | 0 |
| 0 | 0 | 55,000 | 33-000-380-3300 | NB VIC Mgmt Fee (TLT) | 0 | 0 | 0 |
| 98,980 | 129,229 | 171,950 | | Total Other Income - VIC Depts | 127,200 | 127,200 | 127,200 |
| 1,109,827 | 1,180,190 | 1,247,458 | | TOTAL RESOURCES | 1,226,200 | 1,226,200 | 1,226,200 |

COOS BAY/NORTH BEND VISITOR AND CONVENTION BUREAU BUDGET 2022-2023
Dept 420 - VCB / Dept 450 - Coos Bay Visitor Info Center / Dept 475 - North Bend Visitor Info Center

EXPENDITURES

| <u>Actual</u> <u>2019-2020</u> | <u>Actual</u> <u>2020-2021</u> | <u>Adopted</u> <u>2021-2022</u> | <u>Account No.</u> | <u>Proposed</u> <u>2022-2023</u> | <u>Approved</u> <u>2022-2023</u> | <u>Adopted</u> <u>2022-2023</u> |
|-----------------------------------|-----------------------------------|------------------------------------|--|-------------------------------------|-------------------------------------|------------------------------------|
| Department 420 - VCB | | | | | | |
| MATERIALS AND SERVICES | | | | | | |
| 9,201 | 2,973 | 12,000 | 33-420-520-2001 Training, Travel & Conventions | 15,000 | 15,000 | 15,000 |
| 1,685 | 1,798 | 8,000 | 33-420-520-2002 FAM Trips | 8,000 | 8,000 | 8,000 |
| 31,142 | 4,340 | 17,000 | 33-420-520-2003 Trade Shows | 17,000 | 17,000 | 17,000 |
| 4,372 | 3,538 | 4,000 | 33-420-520-2005 Memberships & Dues | 4,500 | 4,500 | 4,500 |
| 1,858 | 2,333 | 3,000 | 33-420-520-2102 Telephone | 2,000 | 2,000 | 2,000 |
| 327,355 | 397,073 | 552,000 | 33-420-520-2105 Advertising | 575,000 | 575,000 | 575,000 |
| 59,917 | 22,403 | 47,000 | 33-420-520-2106 Local Advertising | 45,000 | 45,000 | 45,000 |
| 162,675 | 187,816 | 199,000 | 33-420-520-2108 Contractual | 215,000 | 215,000 | 215,000 |
| 3,600 | 4,000 | 5,000 | 33-420-520-2113 Audit | 5,000 | 5,000 | 5,000 |
| 1,050 | 1,604 | 1,500 | 33-420-520-2116 Internet Costs | 1,600 | 1,600 | 1,600 |
| 1,309 | 1,309 | 3,000 | 33-420-520-2120 Insurance | 3,000 | 3,000 | 3,000 |
| 19,741 | 14,635 | 31,000 | 33-420-520-2123 Printing | 20,000 | 20,000 | 20,000 |
| 2,950 | 5,455 | 5,000 | 33-420-520-2205 Office Supplies | 5,000 | 5,000 | 5,000 |
| 2,216 | 3,789 | 3,000 | 33-420-520-2206 Postage | 5,000 | 5,000 | 5,000 |
| 41,354 | 36,987 | 51,965 | 33-420-520-2220 Other Projects | 76,000 | 76,000 | 76,000 |
| 28,131 | 28,016 | 25,000 | 33-420-520-2300 Website | 25,000 | 25,000 | 25,000 |
| <u>698,556</u> | <u>718,069</u> | <u>967,465</u> | | <u>1,022,100</u> | <u>1,022,100</u> | <u>1,022,100</u> |
| <u>0</u> | <u>0</u> | <u>118,043</u> | 33-420-560-6001 Contingency | <u>100,000</u> | <u>100,000</u> | <u>100,000</u> |
| <u>307,072</u> | <u>381,543</u> | <u>0</u> | 33-420-560-6002 Unappropriated Ending Fund Balance | <u>0</u> | <u>0</u> | <u>0</u> |
| <u>1,005,628</u> | <u>1,099,611</u> | <u>1,085,508</u> | Total Expenditures - VCB Dept | <u>1,122,100</u> | <u>1,122,100</u> | <u>1,122,100</u> |

COOS BAY/NORTH BEND VISITOR AND CONVENTION BUREAU BUDGET 2022-2023
Dept 420 - VCB / Dept 450 - Coos Bay Visitor Info Center / Dept 475 - North Bend Visitor Info Center

EXPENDITURES (continued)

| <u>Actual</u> <u>2019-2020</u> | <u>Actual</u> <u>2020-2021</u> | <u>Adopted</u> <u>2021-2022</u> | <u>Account No.</u> | <u>Proposed</u> <u>2022-2023</u> | <u>Approved</u> <u>2022-2023</u> | <u>Adopted</u> <u>2022-2023</u> |
|--|-----------------------------------|------------------------------------|---|-------------------------------------|-------------------------------------|------------------------------------|
| Department 450 - Coos Bay VIC | | | | | | |
| MATERIALS AND SERVICES | | | | | | |
| 1,884 | 1,484 | 3,500 | 33-450-520-2001 | 2,000 | 2,000 | 2,000 |
| 456 | 444 | 1,000 | 33-450-520-2004 | 800 | 800 | 800 |
| 5,656 | 6,978 | 10,000 | 33-450-520-2101 | 8,000 | 8,000 | 8,000 |
| 48,946 | 47,517 | 51,000 | 33-450-520-2108 | 54,000 | 54,000 | 54,000 |
| 200 | 300 | 400 | 33-450-520-2120 | 400 | 400 | 400 |
| 383 | 919 | 1,200 | 33-450-520-2123 | 1,200 | 1,200 | 1,200 |
| 4,454 | 4,510 | 2,500 | 33-450-520-2205 | 2,500 | 2,500 | 2,500 |
| 1,934 | 2,130 | 2,000 | 33-450-520-2225 | 2,200 | 2,200 | 2,200 |
| 2,933 | 5,372 | 12,500 | 33-450-520-2500 | 18,000 | 18,000 | 18,000 |
| 6,242 | 8,550 | 10,000 | 33-450-520-2501 | 10,000 | 10,000 | 10,000 |
| 5,975 | 2,376 | 5,000 | 33-450-520-2502 | 5,000 | 5,000 | 5,000 |
| 79,062 | 80,579 | 99,100 | Total Materials and Services | 104,100 | 104,100 | 104,100 |
| CAPITAL OUTLAY | | | | | | |
| 25,137 | 0 | 0 | 33-450-530-3001 | 0 | 0 | 0 |
| 25,137 | 0 | 0 | Total Capital Outlay | 0 | 0 | 0 |
| 104,199 | 80,579 | 99,100 | Total Expenditures - CB VIC Dept | 104,100 | 104,100 | 104,100 |
| Department 475 - North Bend VIC | | | | | | |
| MATERIALS AND SERVICES | | | | | | |
| 0 | 0 | 1,000 | 33-475-520-2001 | 0 | 0 | 0 |
| 0 | 0 | 300 | 33-475-520-2004 | 0 | 0 | 0 |
| 0 | 0 | 50,000 | 33-475-520-2108 | 0 | 0 | 0 |
| 0 | 0 | 300 | 33-475-520-2120 | 0 | 0 | 0 |
| 0 | 0 | 300 | 33-475-520-2123 | 0 | 0 | 0 |
| 0 | 0 | 1,250 | 33-475-520-2205 | 0 | 0 | 0 |
| 0 | 0 | 4,350 | 33-475-520-2500 | 0 | 0 | 0 |
| 0 | 0 | 4,850 | 33-475-520-2501 | 0 | 0 | 0 |
| 0 | 0 | 500 | 33-475-520-2502 | 0 | 0 | 0 |
| 0 | 0 | 62,850 | Total Materials and Services | 0 | 0 | 0 |
| 0 | 0 | 62,850 | Total Expenditures - NB VIC Dept | 0 | 0 | 0 |
| 1,109,827 | 1,180,190 | 1,247,458 | TOTAL EXPENDITURES | 1,226,200 | 1,226,200 | 1,226,200 |